



## Services / Educational Courses

Metro National Title offers continuing education to real estate professionals and attorneys. These courses have been approved by their respective organizations for relicensure. Metro National Title is the industry leader in this field thereby creating an important alliance with related industries in providing unparalleled professional services to their diverse clientele.

### Course Offerings

- **Tax Advantaged Investing - Understanding and Utilizing Section 1031 Exchanges** (three hours Continuing Education Credit)
  - Learn why real estate is the investment of choice and how your client can benefit both tax wise and financially from sound real estate investments. Learn how to spot exchange opportunities and client motivations for exchanging. Increase your income and your client's financial portfolio at the same time. It's a win-win course!
- **Advanced 1031 Exchange Seminar** (three hours Continuing Education Credit)
  - This seminar will cover Reverse Exchanges, Trust Deeds and Contracts, Build Outs, Improvement Exchanges, Environmental Issues, Purchase Money Mortgages, Exchange of Multiple Properties, Partnership Problems and Solutions, and Producing Replacement Property.
- **Title Insurance and Escrow Closings** (three hours Continuing Education Credit)
  - Learn all there is to know from "Contract to Closing." What should you be doing during that time, how to advise client's, keys to a successful closing, surveys, and when your client needs an attorney.
- **Title Insurance and the Public Records** (two hours Continuing Education Credit)
  - Learn about the reasons your client needs title insurance and a behind the scenes look at how title searches are done. You'll understand how the chain of title is put together and how interests are created in real estate. Unique situations involving endorsements are explored and survey discrepancies and different types of title exceptions are explained.
- **"Hotopics"** (Non-CE credit Educational Series)
  - "Hotopics" is a series of informative educational opportunities which Metro National Title has created to assist the real estate practitioner



provide the highest level of professionalism to his or her clients. Topics range from "1031 Exchanges" to "Keys to a Successful Closing" and includes "Tax Tips for the Self Employed Agent" and "Exploring Retirement" which deals with the unique issues confronting agents and their retirement planning.